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#### Please give us a brief, overall description of A. G. Frangos & Co LLC and the work you do.

A. G. FRANGOS & CO LLC is a Limassol, Cyprus based, licenced boutique law firm, established in 2010 by Mr. Andreas G. Frangos. At the same time and in partnership with the Ukrainian lawyers Mr. Artem Saprykin and Ms. Iryna Odynets they established F.S.O. International Legal Services Ltd, a Cyprus licenced fiduciary and administrative services company, which serves our international clients' corporate fiduciary needs and our clients in Kiev, with our office there. At A. G. FRANGOS & CO LLC we provide to the point and in the most efficient way in terms of time and cost, professional legal advice to the corporate and private clients of the firm, both in Cyprus and around the world. A. G. FRANGOS & CO LLC not only endured, but thrived and developed during the economic crisis.

# How are A. G. Frangos & Co LLC able to assist investors, entrepreneurs, and management teams in doing business or looking to do business in Cyprus?

Our firm is able to provide solid legal and real factual advice to any investors, either private or corporate, wishing to trust the jurisdiction of Cyprus to do business, by guiding them as to the best legal and real way to achieve their goals. At A. G. FRANGOS & CO LLC we also maintain a trusted and tested network of partners with various specialities in order to be able to assist our clients with the successful establishment of their business activities in Cyprus and globally if needed.

#### How do you feel the economy is fairing in Cyprus? What has been your experience as a business working in this region?

Cyprus economy at the moment is recovering and is gaining back the lost trust from the markets and soon Cyprus in 2016 will be out from any memoranda and in no further need of financial help from IMF and the European Central Bank. Great and beneficial reforms have taken place in Cyprus making Cyprus ideal for any scale of investments. A. G. FRANGOS & CO LLC has managed to flourish through the crisis, due to the solid guidance and advice given to our clients, respecting the clients' money and time and at the same time respecting ourselves, as servants of the Justice and as professionals of the Law.



## Please tell us about your firm's overriding philosophy when it comes client service. How is this developed and maintained across all sectors?

The immediate and efficient service to our Clients is one of the significant elements of our Firm's policy. The reason of achievement of this factor is our highly trained Team, and the professionalism that characterises our Team, along with the understanding of what each Client wishes to achieve.

## What would you say is the ethos behind your firm? Is there a certain culture that defines your company?

We consider ourselves as servants of the Justice and not just professionals to make money. Furthermore, we believe that everything is about good and efficient communication and cooperation which results to an effective organisation! This culture defines the relations between our Team and therefore the relationship with our Clients.

We strongly believe that behind each complicated case and/or project, there is a challenge and a lot of significant experience to be gained, that we are about to receive in order to develop our professionalism, our professional judgement and in consequence the best resolution of any task in favour of our clients.

# When working in an industry that is constantly changing, what does your firm do to ensure that they are at the forefront of any emerging developments?

The Greek philosopher Heraclitus of Ephesus said "ta panta rhei" which means "everything flows". Our team consists of people curious about the local and global developments not only in the field of law but in the social and economic changes around us. We are not a firm cut out of the real world. Continuous professional awareness and education and personal improvement is the key to our permanent connection with anything new.

### What makes your company unique? What distinguishes your firm from its competitors?

We respect our clients and ourselves. Our clients become our friends because we advise them the way we would like to be advised. We don't see our clients as "wallets" but as people or legal persons that they have a specific need, which has to be addressed in the best time and cost effective way. We do not promise things we can't deliver. We always try to assess and explain to the clients their options based on reality. We are not magicians, we are lawyers. The positive working environment of our Firm, the cooperation and communication between the members of our Team and the desire for development, progress and knowledge, gives the motivation for successful results both for our clients and ourselves as professionals at A.G. FRANGOS & CO LLC.

## What does the future hold for your firm? What are your plans for 2016 and beyond?

We have no idea what the future holds for our Firm. What we know is how to influence future, to be favourable to our Firm. We always try to improve our services and ourselves, retaining our professional standrads and ethos in the process and always try to develop, eliminate and never repeat any possible previous unproductive practices. We are proud that we have endured and flourished through the economic crisis, which taught us a lot, not only how to survive, but to turn any unfortunate events or situations to beneficial and productive opportunities. We also learned a new keyword, which is called "synergies"...

### Any further comments?

Always think positive.